E.M.G. YADAVA WOMEN'S COLLEGE, MADURAI - 625 014.

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DEPARTMENT OF COMMERCE



CBCS SYLLABUS

BACHELOR OF COMMERCE (Professional Accounting)

PROGRAMME CODE - R

COURSE STRUCTURE

(w.e.f. 2021 – 2022 Batch onwards)

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CBCS

DEPARTMENT OF COMMERCE-UG

B.Com (Professional Accounting)

(w.e.f. 2021 - 2022 Onwards)

COURSE STRUCTURE - SEMESTER WISE

Sem	Part	Sub Code	Title of the Paper	Teaching hrs (per	Exam Duration (hrs)	Marks Allotted			its
						CIA	SE	Total	Credits
Ι	I	211R1	Modern Business Correspondence and	5	3	25	75	100	3
			Office Management						
	II	212E1	PART II English	6	3	25	75	100	3
	III	21R11	CORE-Business Statistics	5	3	25	75	100	5
	III	21R12	CORE-Financial Accounting - I	7	3	25	75	100	5
	III	21AR1	ALLIED I-Business Economics	5	3	25	75	100	4
	IV	21NMR1	NME-Basic Accounting	2	3	25	75	100	2
	I	211R2	Principles of Management	5	3	25	75	100	3
II	II	212E2	PART II English	6	3	25	75	100	3
	III	21R21	CORE-Financial Accounting - II	7	3	25	75	100	5
	III	21R22	CORE- Marketing	5	3	25	75	100	4
	III	21AR2	ALLIED II-Business Mathematics	5	3	25	75	100	4
	IV	21NMR2	NME- Entrepreneurship Development	2	3	25	75	100	2
III	III	21R31	CORE-Auditing and Assurance	5	3	25	75	100	4
	III	21R32	CORE-Financial Accounting – III	7	3	25	75	100	5
	III	21R33	CORE-Banking	5	3	25	75	100	4
	III	21R34	CORE-Goods and Services Tax	6	3	25	75	100	5
	III	21AR3	ALLIED III-Security Analysis and	5	3	25	75	100	3
			Portfolio Management						
	IV	21SER3P	SBE-Commerce Practical - Online Forms	2	3	40	60	100	2
IV	III	21R41	CORE-Insurance	5	3	25	75	100	4
	III	21R42	CORE-Partnership Accounting	6	3	25	75	100	5
	III	21R43	CORE-Costing	6	3	25	75	100	5

	III	21R44	CORE-Auditing Practices & Internship	6	3	25	75	100	4
			Report						
	III	21AR4	ALLIED IV-Strategic Management	5	3	25	75	100	3
	IV	21SER41	SBE-Cyber Law	2	3	25	75	100	2
V	III	21R51	CORE-Corporate Accounting	6	3	25	75	100	5
	III	21R52	CORE-Business Law	5	3	25	75	100	4
	III	21R53	CORE- Income Tax –I	5	3	25	75	100	4
	III	21R54	CORE-Financial Markets and Service	5	3	25	75	100	4
	III	21RE5A/	CORE ELE-I- Management Accounting	5	3	25	75	35	4
		21RE5B	/Human Resource Management						
	IV	21SER51	SBE-Intellectual Property Right	2	3	25	75	100	2
	IV	214EV5	SBE-Environmental Science	2	3	25	75	100	2
VI	III	21R61	CORE-Special Accounts	6	3	25	75	100	5
	III	21R62	CORE-Business Environment and Ethics	5	3	25	75	100	4
	III	21R63	CORE-Income Tax -II	5	3	25	75	100	4
	III	21R64	CORE-Entrepreneurship Development	5	3	25	75	100	4
	III	21RE6A/	CORE-ELE-II-Financial Management	5	3	25	75	100	4
		21RE6B	/Services Marketing						
	IV	21SER6P	SBE-Practical on Filing of IT Returns	2	3	25	75	100	2
	IV	214VE6	SBE-Value Education	2	3	25	75	100	2
	V	215NS4/	Extension Activities:	-	3	25	75	100	1
		215PE4	NSS/Physical Education						
			Total	180					140

Electives:

Semester-V

Elective I (Choose any one)

Management Accounting - 21RE5A Human Resource Management - 21RE5B

Semester – VI

Elective II (Choose any one)

Financial Management - **21RE6A**Services Marketing - **21RE6B**

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DEPARTMENT OF COMMERCE-UG

B.Com (Professional Accounting)

(w.e.f. 2021 - 2022 Onwards)

Title of the paper : Business Correspondence and Office Management

Semester : I Contacts hours: 5 Subject Code : 211R1 Credits : 3

Objectives:

- 1. To develop business communication skills.
- 2. To acquaint the students with modern communication devices.

UNIT: I

Communication and technology - Basic of communication and technology - Meaning, Definition, Purpose of Communication - Objectives of communication - Importance of communication - Types of communication - Barriers of communication - Principles of effective communication. Communication and Technology - The role of technology business communication - Internet - E-mail - Short message services.

UNIT: II

Business correspondence - A Good Business Letter - Commercial Correspondence - Forms of Business Letter - Circular Letter - Sales Letter - Trade Enquiries - Offers an Quotation - Trade Order - Status Enquiry - Confirmation of Orders - Complaints and their Adjustments - Collection Letters.

UNIT: III

Banking and insurance correspondence - Banking Letter - Insurance Correspondence - Agency Correspondence - Import Trade Correspondence - Export Trade Correspondence .

UNIT: IV

Office management an filing - Meaning of Modern Office - Primary and Administrative Function of Modern Office - Relation of Office with other Departments - Importance of Office – Effective Functions of Office Management – Qualities of Office Manager – Meaning of Filing – Importance of Filing – Organization of Filing – Methods of Filing – Virtual Office.

UNIT: V

Office forms and Latest Machines Meaning - Types and Advantages of Forms - Designing and Controlling Forms - Importance - Objectives of Office Machines - Accounting.

Text Books:

- 1. R.S.N.Pillai, Bagavathi.S ,*Modern Commercial Correspondence*, Sultan Chand & Co, New Delhi, 2017.
- 2. R.S.N.Pillai, Bagavathi.S, Office Management, Sultan Chand & Co, New Delhi, 2018.

Reference Books:

- 1. Raghunathan.N.S, Santhanam.B, *Business Communication*, Margham Publication, Chennai, 2017.
- 2. SharmaKrishnamohan.R.C, *Business Correspondence & Report Writing*, Tata McGraw Hill Education Private Ltd, New Delhi, 2017.
- 3. Urmila Rai, S.M.Rai, *Business Communication*, Himalaya Publishing House, Mumbai, 2017
- 4. Rajendra Pal, J.S.Korlanhalli, *Essentials of Business Communication*, Sultan Chand & Sons 2017, New Delhi.
- 5. Juneja.OMP, Aarathi Mujumdar, *Business Communication*, Orient Black Swan, Hyderabad, 2017

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DEPARTMENT OF COMMERCE-UG

B.Com (Professional Accounting)

(w.e.f. 2021 - 2022 Onwards)

Title of the paper : Business Statistics

Semester : I Contacts hours: 5
Subject Code : 21R11 Credits : 5

Objectives:

- 1. To understand various statistical tools used in business.
- 2. To equip the students with the application of statistical tools in the analysis of data for decision making

UNIT: I

Introduction of Statistics and Measures of Central Tendency - Definition of Statistics - Importance and Functions of Statistics - Statistical survey and collection of data - Types of data collection - Primary data and secondary data - Sampling theory - types of Sampling - Measures of Central Tendency - Mean, Median, Mode, Geometric Mean and Harmonic Mean

UNIT: II

Measures of Dispersion - Range - Quartiles - Mean Deviation and its co-efficient - Quartile Deviation and its co-efficient - Standard Deviation and Co-efficient of Variation

UNIT: III

Correlation and Regression - Meaning and types of correlation - Scatter diagram - Karl Pearson's co-efficient of correlation - Rank correlation - Regression and its uses - Regression lines - Regression Equation - Regression co-efficient - Computation of Correlation Co-efficient from Regression Co-efficient.

UNIT: IV

Probability - Meaning of probability - Expected value - Theory of probability - Addition theorem - Multiplication theorem - Conditional Probability - Baye's Theorem.

UNIT: V

Time Series and Index Numbers – Characteristic's – Uses – Types of index numbers – construction of simple and Weighted Price index numbers – Tests of adequacy of index number. Analysis of Time Series - Uses – Components of time series – Measurement of trend – Graphical method, Semi-average method, Moving average and Methods of Least square.

Text Book

R.S.N Pillai and Bagavathi, Business Statistics, Sultan.Chand & Company Ltd., Ram Nagar, New Delhi, 2013

Reference Books

- 1. S.P. Gupta& M.P. Gupta, Business Statistics, , Sultan Chand and Sons , NewDelhi. 2010
- **2.** Dr.K.Alagar, Business Statistics, TataMcGraw Hill Publications, New Delhi. 2009
- **3.** Manoharan .M, Statistical Methods, Palani Paramount, Palani, Tamil Nadu., 2010
- **4.** Dr.Padmalochan Hazarika, AText book of Business Statistics, Sultan.Chand & Company Ltd, New Delhi. 2012
- 5. Vital .P.R, Business Statistics,, Margham Publications, Chennai. 2009

Note: The question paper should cover 80% problems and 20% theory.

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DEPARTMENT OF COMMERCE-UG

B.Com (Professional Accounting)

(w.e.f. 2021 - 2022 Onwards)

Title of the Paper : CORE-Financial Accounting-I

Semester : I Contact hours: 7
Sub Code :21R12 Credits : 5

Objectives:

- 1. To provide a thorough knowledge of the fundamental concepts in Financial Accounting.
- 2. To train the students to ascertain and reveal the net result of the operations of a business.

UNIT: I

Concepts and Conventions - Journal, Ledger, Trial Balance - Final Accounts of Sole Trading Concern- Trading, Profit and Loss Account and Balance Sheet with adjustments.

UNIT: II

Rectification of Errors - Classification - Errors of omission - Errors of Commission - Errors of Principle - Compensating Errors - Suspense Account.

Bank Reconciliation Statement - Meaning- Causes for Differences - Preparation of Bank Reconciliation Statement.

UNIT: III

Depreciation - Meaning - Causes - Objectives- Methods - Straight Line Method - Diminishing Balance Method - Annuity Method - Sinking Fund Method - Depletion method.

Account current - Methods of calculation of interest - Product method - Red ink method

Average due date - Interest calculation.

UNIT: IV

Bill of Exchange - Meaning - Advantages - Kinds of Bills - Distinction between Bill of Exchange and Promissory Note - Recording Bill Transaction in Journal - Endorsement -

Discounting – Bill sent for collection - Retiring of Bill – Dishonor of Bill – Renewal of Bill – Insolvency of Acceptor – Accommodation Bill.

UNIT: V

Final Accounts of Non-Profit Organisation - Receipts and Payments Account – Income and Expenditure Account - Balance Sheet.

Text Book:

Reddy.T.S, Murthy.A, *Advanced Accountancy*, Margham Publications, Chennai, 2018

Reference Books:

- 1. Arulanandam.M.A & Raman.K.S, *Advanced Accounts*, Himalaya Publishing House, Mumbai, 2012.
- 2. Gupta.R.L and Radhaswamy.M, *Advanced Accountancy*, Sultan Chand & Sons, New Delhi, 2010.
- 3. Jain .S.P & Narang .K.L , *Advanced Accounting* , Kalyani Publishers, New Delhi, 2012.
- 4. Pillai R.S.N & V.Bagavathy, Fundamentals of Advanced Accounting, S.Chand & Co, New Delhi, 2013.
- 5. Shukla. M.C. & Grewal.T.S ,Gupta.S.C, *Advanced Accounts -1* , S.Chand & Sons, New Delhi, 2011

Note: The question paper should cover 80% problems and 20% theory.

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DEPARTMENT OF COMMERCE-UG

B.Com (Professional Accounting)

(w.e.f. 2021 - 2022 Onwards)

Title of the paper : Business Economics

Semester : I Contacts hours: 5 Subject Code : 21AR1 Credits : 4

Objectives:

- 1. To acquaint the students with the principles of economics and its application in business.
- 2. To enable the students to understand the various pricing policies and methods

UNIT: I

Business Economics - Definition - Nature - Scope - Theories of economics - Relationship with other subjects - Distinction between Economics and Managerial Economics - Economics tools applied to Business - Role of Business Economist.

UNIT: II

Demand Supply Laws - Law of Demand - Determinants of Demand -- Elasticity of Demand -- Price Elasticity -- Income Elasticity -- Cross and Promotional Elasticity -- Factors affecting Elasticity of Demand -- Supply law -- elasticity of supply

UNIT: III

Demand Forecasting - Meaning - Importance - Factors Involved - Methods of Forecasting - Established Product - New product

UNIT: IV

Price Analysis - Methods of pricing - Pricing Determination - Perfect Competition - Monopoly Features - Monopolistic Competition - Oligopoly Features. Pricing policies and methods - Skimming pricing, Penetration pricing - Differential pricing - Product line pricing.

UNIT: V

Profit Planning and Control - Nature– Methods - Profit budget - Break Even Analysis - Rate of Return on Investment – Profit Forecasting.

Text Book

Sankaran.S, Business Economics, Margham Publications, Chennai, 2020.

Reference Books

- 1. Chopra.P.V, Managerial Economics, Kalyani Publishers, Ludhiana, 2012.
- 2. Dwivedi. D.N, Mangerial Economics, Vikas Publications, Noida, 2010.
- 3. Jhingan M.L & Stephen J.K, *Managerial Economics*, Vrinda Publications, New Delhi, 2012.
- 4. Mithani. D.M, Managerial Economics, Himalaya Publishing House, Mumbai, 2011.
- 5. Varshney R.L and Maheswari K.L , *Managerial Economics*, Sultan Chand & Sons, New Delhi,2011.

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DEPARTMENT OF COMMERCE-UG

B.Com (Professional Accounting)

(w.e.f. 2021 - 2022 Onwards)

Title of the Paper: NME-Basic Accounting

Semester : I Contact hours: 2
Sub Code : 21NMR1 Credits : 2

Objectives:

- 1. To understand the basics of Accounting
- 2. To familiarize with the principles of book keeping.

UNIT: I

Accounting - Meaning, Concepts and Conventions - Double entry system- Rules for journal- Journal entries.

UNIT: II

Subsidiary - Purchase and Sales book – Purchase returns book – Sales returns book.

UNIT: III

Cash Book - Petty cash book.

UNIT: IV Ledger - Trial Balance

UNIT: V

Final Accounts of Sole Traders - Adjustments, (Closing Stock, Depreciation, Prepaid Expenses only, Outstanding Expenses).

Text Book

Mani.P.L, NagarajanK.L & Vinayagam.N, Principles of Accountancy, Sultan Chand & Sons, New Delhi, 2014.

Reference Books

- 1. Arulanandam.M.A & Raman.K.S, *Advanced Accounts*, Himalaya Publishing, Mumbai, 2015.
- 2. Gupta.R.L & Radhaswamy.M, Advanced Accountancy, Sultan & Sons, New Delhi, 2015.
- 3. Jain .S.P & Narang .K.L, *Advanced Accounting*, Kalyani Publishers, New Delhi, 2017.
- 4. Pillai R.S.N & V.Bagavathy, Fundamentals of Advanced Accounting, New Delhi, 2015.
- 5. Shukla. M.C. & Grewal.T.S ,Gupta.S.C, *Advanced Accounts I* , S.Chand & Sons, New Delhi,2017.

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DEPARTMENT OF COMMERCE-UG

B.Com (Professional Accounting)

(w.e.f. 2021 - 2022 Onwards)

Title of the Paper: Principles of Management

Semester : II Contact hours: 5

Sub Code :211R2 Credits: 3

Objectives

1. To help the students to know the evolution of management thought.

2. To understand the principles and practice of business management.

UNIT: I

Management - Meaning - Characteristics - Functions-Importance - Contributions for Management

Thought - Henry Fayol, Principles of Management - F.W.Taylor, Principles of Scientific Management - Contribution of Peter F.Drucker.

UNIT: II

Planning- Meaning - Characteristics - Objectives - Importance - Steps in Planning-Types- Obstacles of effective Planning. Decision Making - Elements - Decision Making process - Management By Objectives (MBO) and Management By Exception (MBE).

UNIT: III

Organising - Meaning- Functions –Principle of Organisation-Types of Organisation - Formal and Informal. Delegation and Decentralisation - Delegation – Meaning – Importance – Elements - Principles-Types- Decentralisation - Meaning - Advantages.

UNIT: IV

Staffing – Elements – Functions - Process of staffing. Recruitment - Sources of Recruitment. Selection: Meaning – Stages of Selection- Kinds of interview. Training - Meaning -Types of Training-On the Job Training-Off the Job Training -Motivation - Theories of Motivation -X Theory, Y Theory and Z Theory - Maslow's Hierarchy of needs.

UNIT: V

Leadership - Qualities of a good leader - Functions - Types. Channel of Communication: Types- Barriers. Controlling: Steps- Techniques of control (PERT and CPM). Co-ordination - Principles - Steps for effective co-ordination.

Text Book

Ramasamy. T, Principles of Management, Himalaya Publishing House, Mumbai, 2018.

Reference Books

- 1. Dingar Pagare, *Principles of Management*, Sultan Chand & Sons, NewDelhi, 2015.
- 2. Gupta.C.B, Business Management, Sultan Chand & Sons, New Delhi, 2015.
- 3. Natarajan. K,.Ganesan.K.P, *Principles of Management*, Himalaya Publishing House, Mumbai, 2012.
- 4. Prasad. L.M, *Principles & Practice of Management*, Sultan Chand & Sons, New Delhi, 2012
- 5. Sharma. R.K & Shashi K.Gupta, *Principles of Management*, Kalyani Publishers, New Delhi, 2015.

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DEPARTMENT OF COMMERCE-UG

B.Com (Professional Accounting)

(w.e.f. 2021 - 2022 Onwards)

Title of the paper : Financial Accounting II

Semester : II Contacts Hours: 7
Subject Code : 21R21 Credits : 5

Objectives

- 1. To understand the practice of accounting in special types of businesses
- 2. To develop the skill of students on various kinds of accounting transactions in business

UNIT: 1

Consignment Account - Meaning - Features - Distinction between sale and consignment - Important terms - Account Sales - Non-recurring expenses - Recurring Expenses - Accounting treatment of Consignment Transactions - Journal entries and Ledger Accounts in the books of consignor & consignee

UNIT: II

Joint venture accounts - Meaning - Features - Distinction between joint venture and partnership, joint venture and consignment - Accounting for joint ventures - Recording of individual books - Recording in separate set of books - Memorandum of Joint Venture

UNIT: III

Single entry system - Definition - Salient features - limitations - Difference between single entry and double entry system - Ascertainment of profit - Net worth method - Distinction between balance sheet and statement of affairs - Conversion method.

UNIT: IV

Branch and Departmental Account - Types of branches - Dependent branches - Accounting in respect of dependent branches - Debtor system only - Cost price method - Invoice price method - Departmental accounts - Allocation of expenses - Interdepartmental transfers.

UNIT: V

Lease Accounting: Introduction - Meaning of Lease - Terms used in Leasing - Advantages of leasing - Disadvantages of leasing - Classifications of leasing - Accounting treatment - Accounting for Finance leases - Journal entries in the books of lessor and lessee - Accounting for operating leases - Disclosure in the financial statements.

Text book

Reddy.T.S, Murthy.A, *Advanced Accountancy*, Margham Publications, Chennai, 2018

Reference Books

- 1. Nagarajan, Rudhra Publications, Chennai
- 2. Gupta.R.L and Radhaswamy.M, *Advanced Accountancy*, Sultan Chand & Sons, New Delhi, 2010.
- 3. Jain .S.P & Narang .K.L , *Advanced Accounting* , Kalyani Publishers, New Delhi, 2012.
- 4. Pillai R.S.N & V.Bagavathy, Fundamentals of Advanced Accounting, S.Chand & Co, New Delhi, 2013.
- 5. Shukla. M.C. & Grewal.T.S ,Gupta.S.C, *Advanced Accounts -I* , S.Chand & Sons, New Delhi, 2011.

Note: The questions should be asked in the ratio of 80% for problems and 20% for theory

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DEPARTMENT OF COMMERCE-UG

B.Com (Professional Accounting)

(w.e.f. 2021 - 2022 Onwards)

Title of the paper : Marketing

Semester : II Contacts hours: 5 Subject Code : 21R22 Credits : 4

Objectives:

1. To understand the concept, principles and functions of Marketing

2. To enable the students to learn the role of various functionaries in the field of marketing.

Unit: I

Marketing - Meaning-Objectives & Importance of marketing-Modern marketing concept- Marketing Mix (4 PS'). Marketing Functions Buying - Elements- Methods. Selling - Elements - Assembling - Advantages – Problems.

Unit: II

Product and Pricing - Meaning of product - Features - Classification of Products - Product life cycle-New Product Planning and Development Process. Pricing: Meaning - Kinds of Prices- Factors influencing the pricing

Unit: III

Standardization, Grading and Warehousing - Standardization: Meaning - Importance - Types of standard - Benefits. Grading: Meaning - Branding - Labeling & Packaging-Advantages - Functions. Storage & Warehouses - Advantages of storage- Types of warehouses.

Unit: IV

Promotion & Physical Distribution - Promotion: Objectives - Importance. Physical Distribution : Functions - Classification of Channels - Factors to be considered in Channel Selection.

Unit: V

Recent trends in Marketing - E-Marketing - Online Marketing - Multi level Marketing - Meaning, Merits & Demerits - Mobile Marketing - Uses- Concept of Green Marketing.

Text Book:

Pillai.R.S.N & Bagavathi.V, *Modern Marketing Principles and Practices*, Sultan & Sons, New Delhi, 2019.

Reference Books:

- 1. Chunawalla. S.A, *Marketing Principles and Practice*, Himalaya Publishing House, Mumbai, 2013.
- 2. Karthiresan.S, Radha.V, *Marketing*, Prassanna Publishers, Chennai, 2012.
- 3. Natarajan.L, *Marketing Management*, Margham Publications, Chennai, 2017.
- 4. Rajan Nair.N, Sanjith Nair.R, Marketing, Sultan Chand & Sons, New Delhi, 2012.
- 5. Rajenran, Maheswari.P, *Principles of Marketing*, International Book House Pvt Ltd, New Delhi ,2012.

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DEPARTMENT OF COMMERCE-UG

B.Com (Professional Accounting)

(w.e.f. 2021 - 2022 Onwards)

Title of the paper : Business Mathematics

Semester : II Contacts hours: 5 Subject Code : 21AR2 Credits :4

Objectives:

- 1. To learn important mathematical concepts and tools.
- 2. To familiarize students with the application of mathematics in business decision making.

UNIT: I

Elements of Set theory - Definition - Symbols - Roster method & rule method - Types of sets Union & Intersection - sub sets - complements - Difference of two sets - Family of sets - Venn diagrams - De Morgans Law.

UNIT: II

Indices – Positive – Fractional – Operation with power function - Logarithms-Definition- Exponential forms - Laws of logarithms – Change of base Formula – Rules to write – Practical problems.

UNIT: III

Commercial Arithmetic – Interest – Simple- Compound – Normal rate –Effective rate – Depreciation – Present value –Discounting of bills - Calculation of period for banker's discount and true discount – Banker's discount – Banker's gain - Face value of bills.

UNIT: IV

Differential calculus (excluding trigonometric functions) – Rules – Sum rules – Product rule – Quotient rule ,functions of a function rule (simple problems only) – Maxima and Minima (single variable cases) – Methods of integral calculus – Rules (excluding integration by parts or Fractions) – Simple problems only.

UNIT: V

Determinants – Cramer's Rule– Properties –Product –Matrices – Types –Addition–Multiplication – Matrix Inversion – Solving a system of linear equation using matrix inversion

Text Book

Manoharan .M & Elango.C , *Business Mathematics*, *b*Palani Paramount Publications, Palani, 2013.

Reference Books

- Sundaresan.V & Jeyaseelan S.D, An introduction to Business Mathematics,
 S.Chand & Company, New Delhi, 2008.
- 2. Sancheti.D.C,.Kapoor.V.K, *Business Mathematics*, Sultan Chand and Sons,NewDelhi,2009.
- 3. Verma .A.P. , Business Mathematics, Asian Books Pvt Ltd, 2007
- 4. Vittal.P.R, *Business Mathematics & Statistics*, Margham Publications, Chennai, 2007.
- 5. Wilson .M, Business Mathematics, Himalaya Publications, Mumbai, 2012

Note: The question paper should cover 80% problems and 20% theory.

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DEPARTMENT OF COMMERCE-UG

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(w.e.f. 2021 - 2022 Onwards)

Title of the Paper :NME- Entrepreneurship Development

Semester :II Contact hours: 2
Sub Code :21NMR2 Credits : 2

Objectives:

- 1. To understand the importance of entrepreneurship and Support in the promotion of entrepreneurship.
- 2. To encourage the students to become Women Entrepreneurs.

UNIT: I

Entrepreneurship – Meaning – Importance – Functions – Risk assumption Function, Business Decision Making Function, Managerial Function & Function of Innovation.

UNIT: II

Entrepreneurial qualities –Types of Entrepreneurs – Innovative Entrepreneur, Adoptive or Imitative Entrepreneur, Fabian Entrepreneur, Drone Entrepreneur.

UNIT: III

Women Entrepreneur – Functions (Risk Bearing, Organization, Innovations) Problems – Remedial Measures.

UNIT: IV

Institutional Finance to Entrepreneurs (IDBI, SIDBI, UTI, TIIC) – Incentives.

UNIT: V

Project - Meaning and importance – Project Report- Contents of a project.

Text Book:

Gordon.E & Natarajan.K, *Entrepreneurship development*, Himalaya Publishing House, Mumbai, 2013.

Reference Books:

- 1. Gupta.C.B, Srinivasan.N.P, Entrepreneurship Development in India, Sultan Chand, New Delhi, 2009.
- 2. Khanka, Entrepreneurial Development, S. Chand, New Delhi, 2013.
- 3. Renu Arora, Entrepreneurship Development, Kalyani Publishers, Ludhiana, 2012.
- 4. Shivganesh Bhargava, Entrepreneurial Development, SAGE Publications, 2008.
- 5. Dr.L.Rengarajan, *Entrepreneurial Development*, Sree Renga Publications, Rajapalayam, 2010.